



# Chair Mat Sales Optimization Tools

Tools to grow your business.

# **Chair Mat Tag**

### **INCREASE ATTACHMENT RATES**

Chair mat tags attract attention and provide product information on both sides. Hang on chairs for an easy reminder!



Tag Size - 4"W x 6"H Tags are hole-punched and ready to hang! \*Does not include hang chains, etc.

# chair mat

# **Fandeck Samples**

#### A SMALL, HANDY CHAIR MAT REFERENCE TOOL

The Chair Mat Fandeck consists of easy-to-view miniature mat samples arranged by floor type and usage featuring additional product information.



product labels

Mini Mat Size -3"W x 3<sup>3</sup>/8"H

# Chair Mat Countertop Display



Part number -CMCNTRDISPLAY

Countertop Display Size -18" W x 15.5" D x 24.1" H

#### Features:



- 17 Chair Mat Samples: ExecuMat • UltraMat • RollaMat SuperMat • DuraMat • EconoMat Hard Floor • Polycarbonate • EnvironMat<sup>®</sup> Black • Glass Clear • Harbour Pointe<sup>®</sup> • Sit Stand<sup>®</sup> Earth Source<sup>®</sup> • Anti-Static • Checkered Bottom Grid Premium Glass
- Chair mat selector guide
- Descriptive product labels
- · Color-coded tabs to easily locate mat
- Swing-arm design
- · Heavy-duty wood and steel construction
- · Soft cushioned base protects countertop surfaces
- · Light assembly required

## **Carpet Pile Detector**

#### DETERMINE CARPET THICKNESS TO CHOOSE THE RIGHT MAT!

Measuring carpet thickness has never been easier with the Deflecto Carpet Pile Detector! Fits on a key ring and provides an answer in seconds.



Detector Size - 11/4"W x 21/2"H

## Ergonomic Sit<sup>®</sup>Stand<sup>®</sup> Mat Sample



Allows quick visibility to dual purpose design of this mat: 3/4-inch thick anti-fatigue support foam combined with the smooth rolling surface of a Deflecto chair mat. Designed specifically for use with standing desks.

## **Chair Mat Chooser**

## Simple. Fast. Easy.

Our online Chair Mat Chooser can help you select the right mat.



An online guide that allows a user to walk through simple steps of choosing the right chair mat.

## www.deflecto.com/chairmatchooser



Contact your local rep or Deflecto Customer Service to find out how to get these sales optimization tools.

1.800.428.4328

# Increase Visibility. Increase Sales.

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